



## **Delivery program for hazelnuts from the Giresun province for 2016/17**

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### **1 Products**

### **1.1 unshelled hazelnuts**



### **1.2 shelled hazelnuts**



**1.3 roasted hazelnuts**



**1.4 hazelnut flour (natural/roasted)**



**1.5 Vacuum packed hazelnuts**



### **Product Information**

**1.3 roasted-blanché, chopped and planed hazelnuts**

**1.4 hazelnut flour**

**1.5 hazelnut semolina and planed hazelnuts**

**1.6 vacuum packed hazelnuts**

Myself and my in-house supplier have been able to constantly develop the standardization of the product as well as continuously expand our product range. We have achieved this by using modern machinery, automatic systems, the relevant product processes and the necessary technical measures.

## **2 Standards**

**2.1 Unshelled** Hazelnuts are exclusively processed according to the Turkish standard norm TS 3074 and TS EN ISO 9000 quality.

**2.2 Shelled** hazelnuts are exclusively processed according to the Turkish standard norm TS 3074 and TS EN ISO 9000 quality.

**2.3** Hazelnut flour, **natural** and **roasted** is exclusively processed according to the Turkish standard norm TS 1917.

## **3 Quality**

Hazelnuts are divided according to their quality as defined in the 3 classes below (the euro standards):

### **3.1 Extra class:**

Hazelnuts in this class are of superior quality, screened and calibrated. They are of normal shape and conform to commercial type or variety.

### **3.2 Class I:**

Hazelnuts in this class are of high quality, screened and calibrated. However, they could have minor defects.

The minimum size for a shelled hazelnut from the extra class and class 1 is 9mm. However, the Piccolo type hazelnut, or nut of similar description type has an approved diameter of 6-9mm.

### **3.3 Class II:**

This class includes hazelnuts which cannot be categorized in the superior classes, but conform to the defined minimum requirements.

### **3.4 Minimum requirements for hazelnuts:**

Hazelnuts must conform to the following criteria:

1. dry, moisture content is not allowed to be more than 6 %.
2. clean, in particular free of any visible foreign substances.
3. free of imperfections which make them inedible.
4. healthy.
5. free of mold, decay and visible spoilage from insects. Free of insects, dead or alive, or any other vermin, dead or alive. Not rotten and free of any foreign smell or taste.
6. whole nuts.

Finally, hazelnuts are not considered defect if a part of the hazelnut shell is missing, or if the internal hazelnut itself has been damaged by no more than 3 mm in width and 1.5mm in depth. Hazelnuts which are not whole and where more than 1/3 of the nut is missing are considered nut pieces.

## **4 Certificates and certification**

- 4.1 Global Group TS EN ISO 9001:2008
- 4.2 Global Group TS EN ISO 22000:2005
- 4.3 OHSAS certification of a recognized employment- and health protection management system.
- 4.4 BAC certification of the building automation system.
- 4.5 ISS certification of the maintenance of the buildings and machines.
- 4.6 CE labelling of our machines.

## **5 Terms of delivery** Incoterms® Clauses 2010 – by transport

**We offer the following delivery options:**

### **5.1**

- Delivery condition is **„FOB“ Istanbul**
- Free on Board ..... (named port of shipment)
- The product is delivered by ship after order acceptance and prepackaging of the goods. Duration with the ship after ..... is ..... working days!

### **5.2**

- Delivery condition is **„DAP“**
- Delivered At Place ..... (named place of destination)
- The product is delivered by truck after order acceptance and prepackaging of the goods. Duration with the truck after ..... is ..... working days!

### **5.3**

- Delivery condition is **„DDP“**
- Delivered Duty Paid ..... (named place of destination)
- The product is delivered by truck after order acceptance and prepackaging of the goods. Duration with the truck after ..... is ..... working days!

## **6 Terms of payment in international trade**

- in EURO (€), against an irrevocable, dividable, transferrable at sight Letter of Credit to be opened through a prime European Bank, payable in Germany against commercial invoice, health certificate and packing list. Other payment methods are also possible.

## **7 Quantity delivered and product**

From 2016/17 onwards, we guaranty an annual delivery quantity more than **3000 to:**  
This includes unshelled hazelnuts, shelled hazelnuts, roasted hazelnuts, hazelnut flour, hazelnut semolina and chopped hazelnuts. Our delivery quality conforms to the standards TS 3074 / TS EN ISO 9000 for quality of unshelled hazelnuts, TS 3075 / TS EN ISO 9000 for quality of shelled hazelnuts and TS 1917 quality of processed hazelnuts (roasted/chopped/flour).

**7.1** On request we can deliver the following type of calibrated natural hazelnuts:

**Calibration No 1: -----**

**Calibration No 2: 11-13 mm – 12-13 mm**

**Calibration No 3: 13-15 mm**

**7.2** On request we can deliver the following type of calibrated roasted hazelnuts:

**Calibration No 1: -----**

**Calibration No 2: 11-13 mm – 12-13 mm**

**Calibration No 3: 13-15 mm**

**7.3** On request, we can also deliver the following **additional** products:

**7.3.1** Natural chopped hazelnuts (1-3 mm, 2-4 mm, 3-5 mm, 4-6 mm)

**7.3.2** Natural hazelnut flour

**7.3.3** Natural hazelnut semolina (0-2 mm)

**7.3.4** Natural planed hazelnuts (1-1,2 mm)

**7.3.5** Roasted chopped hazelnuts (1-3 mm, 2-4 mm, 3-5 mm, 4-6 mm)

**7.3.6** Roasted hazelnut flour

**7.3.7** Roasted hazelnut semolina (0 - 2 mm)

**7.3.8** Roasted planed hazelnuts (1-1,2 mm)

## **8 Packaging and weight information**

Delivery is made according to packaging specifications. This can be either in vacuum packed heat sealed bags, jute sacks weighting 50kg/80kg, or in Big Bags weighting 500kg/700kg/1000kg. Alternatively, we can also deliver according to your specific requirements.

## **9 Pricing policy**

On principle, for marketable assets, in this case hazelnuts, the trading cost within the black sea region is the market price. The market price is the average price at which hazelnuts of a specific type and quality are sold. The trading cost is generally the stock exchange value or market value. As a result, the trading cost is the projected sales price. **As a result, after order acceptance/conclusion of contract, the hazelnut price will be determined and deducted.**